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## THE CROWLEY COMPANY ACQUIRES INPUT SOLUTIONS FOLLOWING DECADES OF PARTNERSHIP

Frederick, MD – Christopher Crowley, president, is pleased to announce that <u>The Crowley Company</u> has completed its asset acquisition of Input Solutions, a Gaithersburg, Maryland-based document scanning, consulting and distribution firm. "Input Solutions and The Crowley Company have worked together as subcontractors on a wide variety of projects for nearly 20 years," states Crowley. "In addition to our close geographic proximity, this long-term relationship has given us an intimate knowledge of Input Solutions ownership, staff, capabilities and clientele. To add Input staff, equipment and business processes to the Crowley organization, particularly in the area of paper scanning, is a win-win situation for all involved."

John Solomon, former Input Solutions owner, agrees. "The long-term, positive relationship between The Crowley Company and Input Solutions, Inc. made the acquisition a natural for both companies. The additional expertise, systems and software acquired from Input will add to Crowley's already strong offerings and Crowley's manufacturing, distribution line and extensive menu of conversion services will offer Input Solutions clients an increased variety of products and services while maintaining the level of quality and customer care to which they are accustomed."

Pat Crowley, Crowley Company vice president and director of imaging services, notes, "Input's expertise in workflow systems and large-volume document scanning can only further enhance our ability to serve a wide variety of vertical markets. While <u>Crowley Imaging</u> has traditionally specialized in processing and digital archiving, Input Solutions has focused on paper records. Together, we create an offering of high-volume and specialized imaging that is not easily found elsewhere."

Input Solutions will close its Gaithersburg office and relocate staff and equipment to Crowley's Frederick office by the end of February. Key staff making the transition from Input Solutions includes: Scott Bartman, CDIA+, director of operations; James Fisher, CDIA, business development; and Todd Celi, production manager.

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## **About The Crowley Company**

Celebrating it's 30<sup>th</sup> year since incorporation, <u>The Crowley Company</u> is a world-leader in digital and analog film technologies. Headquartered in Frederick, Maryland with a <u>manufacturing</u> division in San Dimas, California and a second <u>conversion bureau</u> in Ann Arbor, Michigan, The Crowley Company provides an extensive number of digital document and film conversion services to the academic, publishing, commercial, government and archive sectors and also manufactures, <u>distributes</u> and <u>services</u> high-speed microfilm, microfiche, aperture card, book and document scanners, microfilm duplicators, film processors and micrographics equipment.

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Photos available upon request